



FORT LAUDERDALE CONCOURS

Where cars & culture intersect.

ftbeach
Discover. Stay. Dine. Play.



FORT LAUDERDALE
CONCOURS

The Request

Amount Requested \$50K

The grant will be used for:

1. **BIDD brand development**
2. **Advertising & Marketing**
3. **Decor**
4. **Security**



FORT LAUDERDALE
CONCOURS

Sponsorship Levels

Presenting - \$75K

Hospitality - \$50K

Official Brand - 25K

Music, Art, Fashion, Sneakers - \$12K each category



2022 Budget

Venue	15,000
Permit	200
Staff	15,000
Security	6,700
Furniture	30,000
Catering	40,000
Signage	15,000
Car Curator & Transport	2,500
Music - Band & DJ	5,750
Lighting & Electric	10,000
Advertising	20,000
Photography & Videography	10,000
Travel	25,000
Displays, Décor, Supplies & Swag	20,000
Cleaning & Garbage	2,000
Shuttle Bus	1,350
Donations	5,000
Taxes & Fees	6,000
Office Expenses	5,000
Storage	500
Professional Fees	15,000
TOTAL	250,000

Advertising

Endemic classic car publications -
Classic Motorsports & Sports Car Market

Local/Regional -
Travel Host & Venice

Facebook - Ads and Posts

Instagram - Ads and Posts

Google Ads



WHERE CARS & CULTURE INTERSECT



FORT LAUDERDALE
CONCOURS

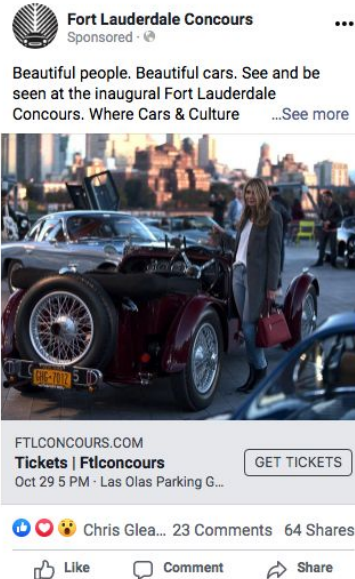
Brought to you by

flibeach
Discover. Stay. Dine. Play.

FRIDAY, 28 OCTOBER | 5 to 10PM
ON THE ROOFTOP of the LAS OLAS PARKING GARAGE | FORT LAUDERDALE, FLORIDA


FTLCONCOURS.COM

Social Media, E-blasts & Website



Fort Lauderdale Concours
Sponsored · 🌐

Beautiful people. Beautiful cars. See and be seen at the inaugural Fort Lauderdale Concours. Where Cars & Culture ...See more



FTLCONCOURS.COM
Tickets | FtIconcours
Oct 29 5 PM · Las Olas Parking G... [GET TICKETS](#)

👍👍👍 Chris Glea... 23 Comments 64 Shares

👍 Like 💬 Comment ➦ Share

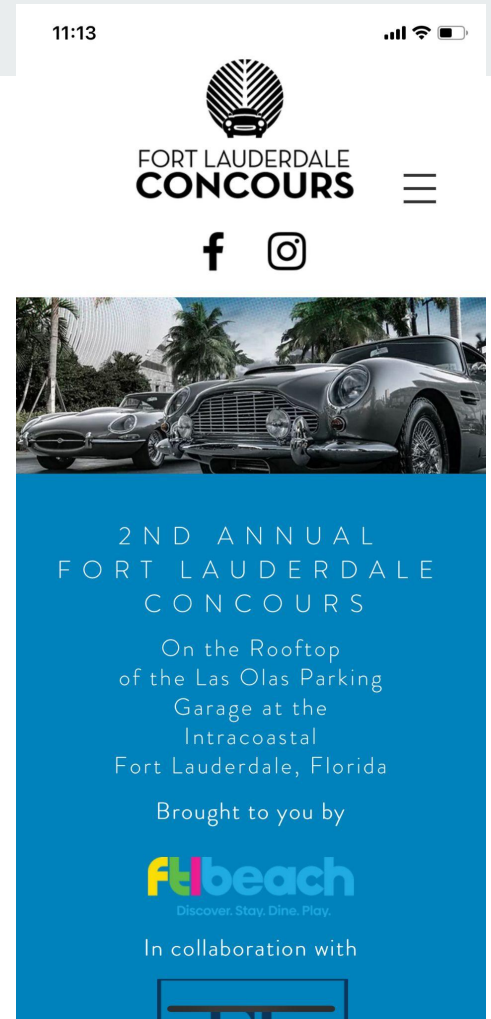


FORT LAUDERDALE
CONCOURS


AN EVENING OF CARS & CULTURE






ftibeach
Discover. Stay. Dine. Play.



11:13




FORT LAUDERDALE
CONCOURS



2ND ANNUAL
FORT LAUDERDALE
CONCOURS

On the Rooftop
of the Las Olas Parking
Garage at the
Intracoastal
Fort Lauderdale, Florida

Brought to you by



Discover. Stay. Dine. Play.

In collaboration with

At Event Exposure





FORT LAUDERDALE
CONCOURS

Our Objective

To gather the best collectible automobiles, their discerning owners and high-net-worth car enthusiasts together and make the Fort Lauderdale Concours one of the top concours in the country.

We will promote Fort Lauderdale Beach as a destination where they can enjoy car culture, beachfront accommodations, yachting/boating, fishing, dining and shopping.

Thank you.

FTLConcours.com

Maria Jannace

+1 917-403-8060

maria@maxim-online.com





Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION

1. Legal Name of Applicant (First Name, Last Name)

2. Registered Business Name and Form of Business Entity (A-C)

A. Registered Business Name

B. Is the company doing business under another name?

If yes, please list the name below.

C. What is the business structure of your company?

Please mark an X next to the appropriate selection below.

- Sole proprietorship
- Partnership
- Corporation
- S-Corp
- Limited Liability Corporation (LLC)



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION

3. Name and title of individual authorized to sign a Grant Participation Agreement with the City, on behalf of the stated business above. If person signing the agreement on behalf of the company is not listed as authorized signor, a Corporate Resolution will be needed with the executed agreement.

4. State the name of the event and whether this is an inaugural event or has been held in prior years. If it's been held before, please list event years and locations.

5. Location of Event

Provide description and location map or site plan.

6. List all dates associated with this event

a. Set-Up Date:

b. Event Date:

c. Breakdown Date:

7. Hours of Operation:

8. Projected Attendance:

9. Cost to Attendees:

10. Total Cost of Event:



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION

11. Amount Requested from the BBID:

12. Indicate what the requested amount will be used for:

13. List other revenue sources, other than the amount requested from the BBID. If requesting funds elsewhere, indicate the organization name, amount requested, and status of requested funds.

14. Please list proposed activities planned.

Attach a narrative, if necessary.

15. BBID event sponsorship, if approved, shall only be "seed" money, with contributions reduced in subsequent years unless otherwise approved by the BBID. Provide a business plan detailing how the proposed event will become self-sustaining within three to five years. Attach a narrative, if necessary.



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION

- 16. Explain in detail the positive economic impact the proposed event/project/proposal will have for the BBID and the businesses located within its boundaries. Indicate how it is consistent with the legislative determinations of special benefit found in Ordinance C-06-34, Section 1.04 (A)(2), by increasing the number of visitors to the BBID.**

- 17. Discuss how these impacts will be measured and reported to the BBID Committee upon completion of the event. Attach a narrative, if necessary.**

- 18. Explain in detail how the proposed event will aid in the BBID's efforts to brand Fort Lauderdale Beach as a world-class tourist destination. Attach a narrative, if necessary.**

- 19. Provide a detailed marketing plan that explains how the proposed event will be marketed and advertised. Attach a narrative, if necessary.**



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION

BID SPONSORSHIP TERMS

20. Describe how the BBID sponsorship will be included in advertising and marketing plans for the event; provide proof where applicable; and mark an X next to the term, if you agree.

- A. BBID LOGO:** Will be included in all advertising and marketing efforts for the event in locations and in proportion with other sponsors at similar sponsorship levels including radio, TV, print, online, and on-site via banners, stage announcements, etc.
- B. BBID MANAGER REVIEW AND APPROVAL:** Of associated media, marketing, and advertising to ensure accuracy.
- C. OPPORTUNITY FOR A 10' x 10' ACTIVATION AREA AT THE EVENT.** For those receiving more than \$50,000 in annual funding. BBID is responsible for providing all décor and staffing.

21. Applicant shall mark an [X] to acknowledge agreements with the following terms:

- I will request the BBID logo in the appropriate format for marketing purposes. BBID Manager will provide logo and manage usage.
- I will provide a PowerPoint presentation detailing the event or project to the BBID Committee 90 days prior to the proposed event or project.
- I have completed a new vendor application form with the City of Fort Lauderdale.
- I have completed a W-9 form and submitted it to the City of Fort Lauderdale.
- If the BBID Committee recommends approval of funding, I will attend the scheduled City Commission meeting at which this item will be reviewed to answer questions the commission may have.
- If the BBID Committee recommends approval of funding, I will submit an executed Grant Participation Agreement with the City of Fort Lauderdale and mail, or hand-deliver (2) original copies to the City Attorney's Office. Address follows on the next page.



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION

City of Fort Lauderdale
City Hall
C/O Lynn Solomon, Assistant City Attorney
100 North Andrews Avenue
Fort Lauderdale, FL 33301

Please also submit electronic copies via e-mail to:

- o Tasha Cunningham, BBID Manager:
tasha@thebrandadvocates.com
- o Ingrid Kindbom, City of Ft. Lauderdale:
ikindbom@fortlauderdale.gov
- o Sonia Sierra, Senior Legal Assistant, City of Ft. Lauderdale:
ssierra@fortlauderdale.gov

I understand that sponsorship dollars are treated as reimbursement and as such if approved, I will provide a final invoice at the end of the event or project, along with supporting documents for expenses detailed in Question 12.

If the City Commission approves BBID funding, and after the event or project is complete, I will provide a post-event financial overview PowerPoint presentation to the BBID Committee, no later than 60 days after the event.

I understand that within ninety (90) days of the close of the applicant's fiscal year, a financial statement, including a detailed profit and loss statement, must be prepared, in accordance with generally accepted accounting principles, and submitted to:

City Manager's Office - Nighttime Economy Division
Attention: Ingrid Kindbom
300 SW 2nd Street, Ste 5
Fort Lauderdale, FL 33312
ikindbom@fortlauderdale.gov



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION
BID SPONSORSHIP TERMS

When does your fiscal year end?

22. Describe the sponsorship levels you offer and indicate which level this request aligns with.



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION

APPLICANT'S CONTACT INFORMATION

Name, Physical Address, Office Number, Cell Number and E-Mail Address

[Redacted area for contact information]

Prior to signing this application, please check the following to acknowledge completion:

- LEGAL NAME AND PLACE OF BUSINESS MATCH SUNBIZ.ORG
 - LOCATION OR SITE MAP IS ATTACHED TO THE APPLICATION
 - PROOFS OF HOW THE BBID LOGO WILL BE USED ARE ATTACHED
 - AS THE APPLICANT, I AM THE AUTHORIZED REPRESENTATIVE TO SIGN BID APPLICATION AND CITY AGREEMENT
- or*
- NOT AUTHORIZED TO SIGN AGREEMENT

BBID FUNDING HISTORY
(For BBID Staff Use Only)

FY 2021: \$25,000
Event Date: October 29, 2021

APPLICANT FULL NAME (PRINT)

Maria Jannace

APPLICANT SIGNATURE

MANAGER:

COMPANY NAME AND TITLE

DATE SIGNED

NOTE: Only the authorized representative of the company applying for grant funds may sign this application. If the applicant does not have the authority to sign a binding agreement, applicant shall provide the name and title of the individual authorized to sign a grant participation agreement on behalf of the company, with the City of Fort Lauderdale.



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION INSTRUCTIONS

The Beach Business Improvement District (BBID) Grant Application is used to determine whether a proposal meets the goals and objectives of the BBID Committee and only proposals that comply with the BBID's goal of increasing the number of visitors to the beach will be considered. A completed application must be submitted 90 days prior to the event date.

The Beach Business Improvement District Assessment is a non-ad valorem assessment for the cost of providing beach business improvement services, facilities and programs that have a special benefit to business property located along SR A1A in the central beach area.

BBID Grant Application Contact Information

Tasha Cunningham, CAPM | Beach Business Improvement District Manager

(O): (954) 745-0570 x 700

(M): (305) 335-8466

(E): tasha@thebrandadvocates.com

City of Fort Lauderdale Support Staff

Ingrid Kindbom

City Manager's Office – Nighttime Economy Division

300 SW 2nd Street, Ste 5

Fort Lauderdale, FL 33312

(O): (954) 828-6178

(E): ikindbom@fortlauderdale.gov

Overview of the BBID Application Process

- STEP 1** - Application Submittal
- STEP 2** - BBID Committee Presentation
- STEP 3** - City Commission Approval
- STEP 4** - Execute Agreement
- STEP 5** - Event Takes Place or Project Completed
- STEP 6** - Submit Final Invoice for Payment
- STEP 7** - BBID Committee Post-Event Financial Overview
- STEP 8** - Provide Financial Statement



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION INSTRUCTIONS

APPROVAL PROCESS

BBID grant funding is a multi-step approval process:

STEP 1 - APPLICATION SUBMISSION AND REVIEW

A submitted application is first reviewed by staff for completion prior to placement on BBID Committee Agenda. If complete, staff will inform the applicant of BBID Committee meeting date for the presentation. Applicant shall prepare a 10 minute presentation about the proposed event, proposal or project for the BBID Committee's review. The BBID Committee meets 2nd Monday of each month at 3:30 p.m. at City Hall, 8th Floor conference room unless otherwise stated in the public meeting notice posted 72 hours prior to meeting date and time.

 **IF APPLICATION IS COMPLETE, MOVE TO STEP 2**

STEP 2 - BBID COMMITTEE REVIEW - APPLICATION PRESENTATION

BBID Committee will determine if proposal meets BBID goals and objectives, and whether to recommend to the City Commission to fund the proposal and at what level. A recommendation for approval requires majority vote of more than half of the BBID Committee Members.

 **IF APPLICATION ACQUIRES BBID COMMITTEE RECOMMENDED APPROVAL, MOVE TO STEP 3.**

STEP 3 - CITY COMMISSION APPROVAL - CONSENT MOTION AGENDA ITEM

The Fort Lauderdale City Commission reviews all BBID grant funding application items at a regularly schedule City Commission meeting. Staff will prepare a Commission Agenda requesting approval of grant funds as recommended by the BBID Committee. If approved, the applicant must have an authorized representative execute (2) copies of the Grant Participation Agreement between the applicant and the City and deliver the originals to City Attorney's Office with copies via e-mail to:

- Tasha Cunningham, BBID Manager:
tasha@thebrandadvocates.com
- Ingrid Kindbom, City of Ft. Lauderdale:
ikindbom@fortlauderdale.gov
- Sonia Sierra, Senior Legal Assistant, City of Ft. Lauderdale:
ssierra@fortlauderdale.gov



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION INSTRUCTIONS

The proposed event or project shall not begin without an executed Grant Participation Agreement.

STEP 4 - Execute Agreement

STEP 5 - Event Takes Place or Project is Completed

STEP 6 - Submit Final Invoice for Payment

STEP 7 - BBID Committee for Post-Event Financial Overview

STEP 8 - Provide Financial Statement

REIMBURSEMENT PROCESS

Once grant funds have been approved by City Commission, City staff will work with the City's Procurement Division to issue a purchase order number for the recipient. After an event or project has taken place, the grant recipient must submit a final invoice detailing the expenses of the event as well as copies of paid expense receipts that match final invoice line item descriptions. The following are supporting document examples:

- Production company invoices (staging, lighting, etc.)
- Labor/staffing invoice
- If any City services were used for the event, back-up documenting use of such services must accompany your final invoice as well
- Finance/business tax; parks, clean up, fire/ems & paramedics, fire/ocean rescue; City Parking services; or police detail

Please note, an invoice packet without proper documentation will not be processed.

SUBMIT THE FINAL INVOICE VIA E-MAIL

The City of Fort Lauderdale Accounts Payable will date stamp received invoices prior to review and approval.



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION INSTRUCTIONS

The applicant shall submit the final invoice to City of Fort Lauderdale Accounts Payable Division and copy or "cc" City staff via email. City staff will review and process invoice in accordance with guidelines set forth by City of Fort Lauderdale. Once approved, the packet will be routed to the City's Finance Department to issue the check and mail to returnee address listed on final invoice.

Include the information below on final invoice:

- Addressed To: City of Fort Lauderdale
- Purchase Order Number is included
- Primary Contact: Ingrid Kindbom, Program Manager
- Department: City Manager's Office – Nighttime Economy Division
- Address: 300 SW 2nd Street, Ste 5, Fort Lauderdale, FL 33312

E-Mail Invoice Packet: City of Fort Lauderdale Accounts Payable Division

- **E-Mail "TO" Field:**
 - acctspayable@fortlauderdale.gov
- **E-Mail "CC" Field:**
 - Ingrid Kindbom, ikindbom@fortlauderdale.gov
 - Sarah Spurlock, sspurlock@fortlauderdale.gov

***ADDRESS REIMBURSEMENT RELATED QUESTIONS TO INGRID KINDBOM.**



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION INSTRUCTIONS

FUNDING PROCESS SNAPSHOT

- Upon approval by the BBID, a request will be sent to the City of Fort Lauderdale City Commission meeting for final approval of which applicant is required to attend.
- Once approved, a grant agreement between the City and applicant will be signed before the City's Procurement Division provides the applicant with a purchase order number via mail.
- Applicant shall execute and deliver (2) copies of the Grant Participation Agreement, to City of Fort Lauderdale Attorney's Office.
- Payments from the BBID are made as per the guidelines set forth by the City of Fort Lauderdale.

APPLICANT CHECKLIST

- **BBID MEETING PRESENTATION:** Answer all questions thoroughly.
- Submit to BBID Manager two weeks prior to the next available regular BBID meeting
- Prepare presentation, maximum ten minutes, to the BBID Committee
- If providing a handout, please bring ten copies to the meeting
- If providing PowerPoint - no more than seven slides
- Send e- copy of PowerPoint to BBID Manager and City staff
- Bring electronic copy of any backup to the BBID meeting on a USB flash drive



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION INSTRUCTIONS

FUNDING PROCESS SNAPSHOT

- Applicant will provide the BBID with a post event overview within 60 days of the event to report on the outcome of the event. Staff will follow up with the applicant and inform the date, time and meeting location to present before the BBID Committee.
- **Provide Financial Statement:** Within ninety (90) days of the close of the participant's fiscal year, a financial statement prepared in accordance with generally accepted accounting principles, accounting for these funds and reporting upon the manner in which they were expended, shall be submitted to:

City of Fort Lauderdale
City Manager's Office -
Nighttime Economy Division
300 SW 2nd Street, Ste 5
Fort Lauderdale, FL 33312

APPLICANT CHECKLIST

- Once approved, a grant agreement between the City and applicant will be signed before the City's Procurement Division provides the applicant with a purchase order number.
- Applicant shall execute and deliver (2) copies of the Grant Participation Agreement, to City of Fort Lauderdale Attorney's Office.
- Payments from the BBID are made as per the guidelines set forth by the City of Fort Lauderdale.

City Commission Meeting Q&A

- If BBID recommends funding approval. Follow up with staff of date and time of scheduled Commission meeting for final approval. Applicant must attend.



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BID)

GRANT APPLICATION INSTRUCTIONS

FUNDING PROCESS SNAPSHOT

N/A

APPLICANT CHECKLIST

- Send (2) Original Copies:
 - City Attorney's Office
 - 100 North Andrews Avenue, Fort Lauderdale, FL 33301
- Reimbursement of Funds/Payment:
- Submit final invoice via e-mail
- AcctsPayable@fortlauderdale.gov with copies to:
 - ikindbom@fortlauderdale.gov
 - sspurlock@fortlauderdale.gov
- **BBID COMMITTEE MEETING**
Post-Event Presentation
 - Prepare 6-10 minute presentation to the BBID Committee (follow steps above)
- Financial Statement:
 - City of Fort Lauderdale
 - Attn: Ingrid Kindbom, Program Manager
 - Nighttime Economy Division, 300 SW 2nd Street, Ste 5, Fort Lauderdale, FL 33312



Discover. Stay. Dine. Play.

Fort Lauderdale Beach Business Improvement District (BBID)

GRANT APPLICATION PRESENTATION GUIDE

The applicant shall prepare a PowerPoint presentation, maximum of ten (10) minutes in length to be delivered to the BBID Committee during a regularly scheduled monthly meeting where a quorum of the board is present. The BBID Committee will vote on an agenda item related to funding based on information contained in the presentation. Therefore, the BBID Committee has prepared the following guide to help ensure your presentation contains the following required information:

- What is the scope of your event?
- What will the BBID grant funds be used for?
- What will the event bring to Fort Lauderdale Beach in terms of visitors, revenue and hotel nights?
- How will the event benefit BBID businesses?
- How will the BBID logo, and BBID businesses, be incorporated into your event marketing?
- If you receive BBID grant funding, what BBID-branded merchandise will you purchase for distribution at your event?
- What kind of security will the event have in place?
- What specific metrics will be used to measure the BBID's Return on Investment (ROI)?
- Where will the BBID be featured as part of marketing the event? For example, will the BBID logo be featured in print, digital and social media advertising?
- Is this event affiliated with Visit Lauderdale? If so, is Visit Lauderdale a sponsor?
- On what level will this event be promoted? National, regional, statewide or locally?
- Who is the publicity, media relations, and promotions contact for the event? This information must be supplied to the BBID for coordination purposes.

Fort Lauderdale Concours BBID Application

Question #16 narrative

The total Economic Impact of the event is difficult to determine due to the nature as a first of its kind in this market but, based on the success of year one and the event in the New York, Pebble Beach and Amelia Island markets, we can expect to contribute up to \$3 million in impact as we grow and become established. This positive Economic Impact is consistent with at least 3 of the 4 main principles found in Ordinance C-06-34, Section 1.04(a)(2).

1. Producing a Clean, Safe and more attractive business environment: The FTLC has a fiduciary to the local community and as such is a responsible and ecoconscious organization. We believe in leaving the event site in better than its original condition and pledge to present the event space in exceptional fashion. The guests and works of automotive art that will be on hand will be a compliment the first class nature of Fort Lauderdale Beach.

2. Increasing the number of visitors: The event is what we consider low density, not a large number of people gathered together, high quality individuals with travel budgets and discretionary income. This is as demographic highly centric to Fort Lauderdale Beach. As such, by coming to the area for this event we will generate awareness of the assets and facilities.

3. Increasing commerce and investment: This event will show that while we are cautious and aware of our current environment, small scale, high quality events can be featured on Fort Lauderdale Beach. By investing in this event, Fort Lauderdale Concours demonstrates its commitment to, and belief in, the Fort Lauderdale Beach market.

Additionally, a locally based charitable organization has been identified to receive proceeds from this event. Details of this association are being finalized as of the fulfillment of this application and are core centric to the fabric of our community.

Examples of top 2 concours in the US and Economic Impact Study Data:

Pebble Beach Concours d'Elegance - \$53M economic impact

Amelia Island Concours d'Elegance - \$30M economic impact.

Our mission is to grow the Fort Lauderdale Concours to be a top concours in the US. Since we are new and taking an innovative approach to reimagine the current nature of a concours d'elegance, we feel we can survive and thrive in a changing event environment where it would be harder for an established event to change and appeal to a younger consumer/enthusiast/traveler/experience seeker.

Question # 18 narrative

Concours events around the world bring in the best collectible autos and discerning owners together to share in the appreciation of car culture. FTLC will attract high-net-worth aficionados from around the globe, nation and region. The demographic of this clientele is consistent with those targeted by the beach businesses. The participants and attendees of concours events look for desirable locales to visit and choose which concours they attend based on the climate and the ability to do and enjoy other activities in the area while visiting. We will promote Fort Lauderdale Beach as a destination where they can enjoy car culture, beachfront accommodations, yachting/boating, shopping and dining.



FORT LAUDERDALE
CONCOURS

WHERE
CARS & CULTURE
INTERSECT



A LUXURY LIFESTYLE EVENT

CLASSIC CARS • LIVE MUSIC • COLLECTIBLE SNEAKER CURATION • FINE ART • SUNSET ROOFTOP LOUNGE

FRIDAY, 29 OCTOBER 5 to 10PM | LAS OLAS PARKING GARAGE ROOFTOP TERRACE

Holman
MOTORCARS
FORT LAUDERDALE

Denison
yachting

PRESENTED BY



TRUIST

ftbeach
Discover. Stay. Dine. Play.

TIX & INFO: FTLConcours.com



FORT LAUDERDALE CONCOURS

INAUGURAL EVENT (OCTOBER 2021) FINANCIAL REPORT

EXPENSES

Venue	10,000	
Permit	1,000	
Staff	8,250	
Security	5,400	
Furniture	24,705	
Catering	35,020	
Signage	18,359	
Car Curator & Transport	1,060	
Music - Band & DJ	5,750	
Lighting & Electric	4,225	
Advertising	8,335	
Photography & Videography	3,600	
Travel	21,340	
Displays, Décor, Supplies & Swag	11,840	
Cleaning & Garbage	1,750	
Shuttle Bus	1,350	
Donations	5,000	
Taxes & Fees	5,322	
Office Expenses	5,067	
Storage	500	
Professional Fees	10,000	
EXPENSE TOTAL	187,873	187,873

REVENUE

BBID Grant	25,000	
Sponsorship	85,000	
Ticket sales	73,000	
REVENUE TOTAL	158,000	158,000

GRAND TOTAL (LOSS)		-29,873
---------------------------	--	----------------