

**APPROVED
ECONOMIC DEVELOPMENT ADVISORY BOARD (EDAB)
MEETING MINUTES
CITY OF FORT LAUDERDALE
100 NORTH ANDREWS AVENUE
8TH FLOOR CONFERENCE ROOM
WEDNESDAY, MAY 10, 2017 – 3:45 P.M.**

<u>Board Members</u>		<u>Attendance – January thru December</u>	
		Present	Absent
Jason Crush, Chair	P	5	0
Cary Goldberg, Vice Chair	A	2	3
Steven Buckingham	P	5	0
Mark Budwig	P	5	0
Keith Costello	P	3	2
Christopher “Kit” Denison	A	2	3
PJ Espinal	P	4	1
Dustin Robinson	P	4	1
Robert Wolfe	A	3	2
Jordan Yates	P	5	0

Staff

Michael Chen, City Liaison, Economic & Business Development Manager
Jeremy Earle, Deputy Director, Department of Sustainable Development
Lutecia Florencio, Economic Development Program Aide
Suzy Joseph, Economic Development Program Aide
Mona Laventure, Recording Secretary, Prototype, Inc.

Presenters and Guests

Karen Reese, Business Outreach/FTZ Administrator, Ft. Lauderdale Executive Airport
Rufus James, Airport Manager, Ft. Lauderdale Executive Airport

I. Call to Order & Determination of Quorum

Chair Crush called the meeting to order at 3:45 p.m. A quorum was present.

II. Approval of April 12, 2017, Minutes

Motion made by Mr. Buckingham, seconded by Mr. Budwig, to approve the minutes of the April 12, 2017, meeting. In a voice vote, the motion passed unanimously (7-0).

Chair Crush introduced the speakers for the presentation, Karen Reese of the Free Trade Zone (FTZ) and Rufus James of the Fort Lauderdale Airport (FXE).

III. Staff Updates

Mr. Chen stated that the first date for the joint EDAB and City Commission meeting was cancelled, new date is scheduled for October 9th.

From the last meeting, there were several questions on the graphs provided in the update. The graph presented has a new line that reflects monthly applications, but does not reflect the backlog information, so will stay with the previous format of permits issued versus permit values. Mr. Chen explained the difficulty in representing a true active backlog. Mr. Costello said what is most valuable is to know the time it takes to get a permit issued. Discussion ensued regarding policies and procedures, new tracking programs, funding, training, and understaffing, as well as incomplete applications and the City's inability to keep up with all the development and vacation rentals issues. Mr. Earle gave some background from his position and said that next month a sheet that explains permit times can be presented. Ms. Espinal noted that these same reasons have been given repeatedly for the past twenty years, and would like to see why other cities are not having this problem.

Mr. Chen returned to an observation of the multi-year graphs' values. Fiscal year 2016-2017 was a record year for the value of building permits at just over a billion dollars. This year the estimate is approximately \$1.2 billion for a new record year due to the value of the projects.

IV. Presentations

A. Karen Reese, Business Outreach/FTZ Administrator, and Rufus James, Airport Manager, Ft. Lauderdale Executive Airport

Ms. Reese and Mr. James gave a PowerPoint presentation on Fort Lauderdale Executive Airport (FXE). Preceding the presentation, a short video was shown to the Board on the history and background of the airport.

Ms. Reese gave a few highlights:

- FXE has everything an international airport has
- Security
- 24-hour air traffic control tower
- Customs facility is first or second busiest for general aviation in the country as well as being open until midnight
- Always in the top ten busiest general aviation airports
- Home to over one thousand aircraft, 900 are jets
- Give orientations to interested parties for economic development needs

Mr. Budwig wondered about charges to tenants. Mr. James said there is no landing fee and explained revenue is generated through a fuel flowage fee, providing ground leases

for fixed-base operators (FBO), which revert to airport at end of ground lease. Current leases at FXE are at a rate of 37 cents per square foot for non-aeronautical property. Previous rate structures from the 80s and 90s no longer work, so looking at other approaches for fair market value to attract businesses to the airport.

Ms. Reese said there are four FBOs, which is unusual for a general aviation airport. Some discussion followed as to these companies, as well as the relationship of the airport with Customs, which is excellent. Mr. James returned to the presentation slides.

In closing, Ms. Reese stated Broward County is fortunate to have a choice with two foreign trade zones:

- FTZ 25 at the Port is both the grantee and the operator, and FTZ 241 at the Airport is just the grantee.
- Currently there are eleven operators at the airport as well as one sub-zone, which is the marine industry with thirteen marinas.
- These marinas are the first in the world to be designated a foreign trade zone.
- The FTZ is an incentive for import/export businesses:
 - Duty is not paid on those products as long as they stay inside the zone.
 - If the products enter US Customs, duties are paid at that time.
 - If products go right back out to another country, there are no duties.
 - If US and foreign components are assembled within the zone, whatever the duty rate for the foreign component, the finished product drops to the lowest duty rate of the combined components.

General discussion followed the presentation on upcoming developments for FTZ and FXE.

V. Old Business

Chair Crush gave an accounting for the rescheduling of the joint meeting with the City Commission and why it was scheduled for later in the year. It was suggested the agenda for the next meeting be set up to have Staff Update and no speaker, leaving an open discussion for what to bring to the City Commission in October.

VI. New Business – None

A. “Discussion: In light of the joint meeting with the City Commission on June 7, does the EDAB want to cancel its regular June 14 meeting?”

Mr. Chen wanted to get thoughts on future meetings. It was agreed that the October meeting with the City Commission take the place of the regular EDAB October meeting. Some discussion followed on summer vacations and being sure no one would be

Economic Development Advisory Board

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penalized for missing a meeting. It was decided that the June 14th meeting will be at least the first one to discuss the October City Commission presentation.

Upon motion duly made and seconded, the meeting was adjourned at 4:48 p.m.

The next meeting will be June 14, 2017.

Attachments:

PowerPoint Presentation

[Minutes transcribed by M. Moore, Prototype, Inc.]



FORT LAUDERDALE

EXECUTIVE AIRPORT

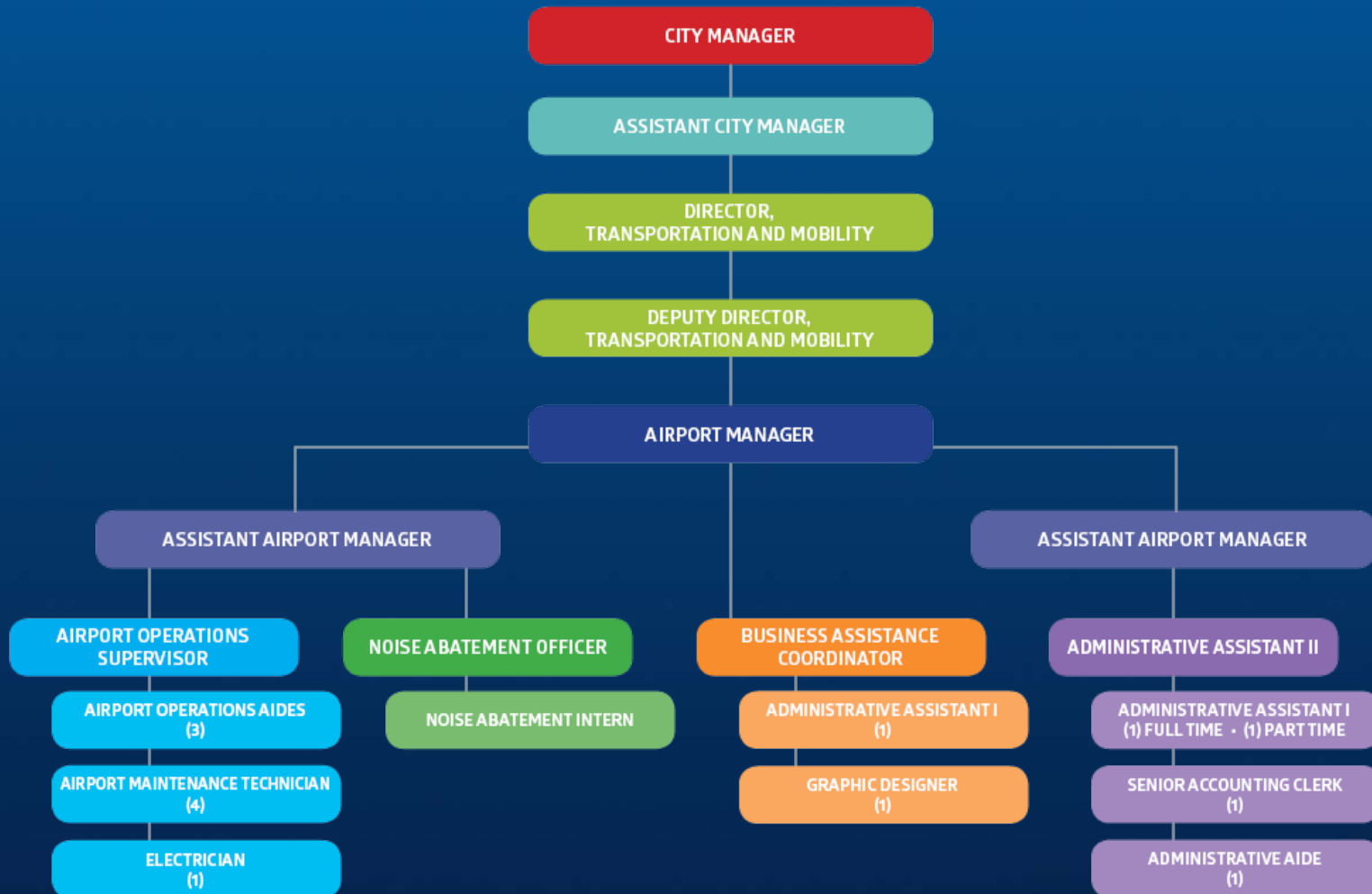
Economic Development
Advisory Board

FXE – MISSION

“To attract businesses to the area,
help tenants prosper, and benefit
the community”



FXE – ORGANIZATION

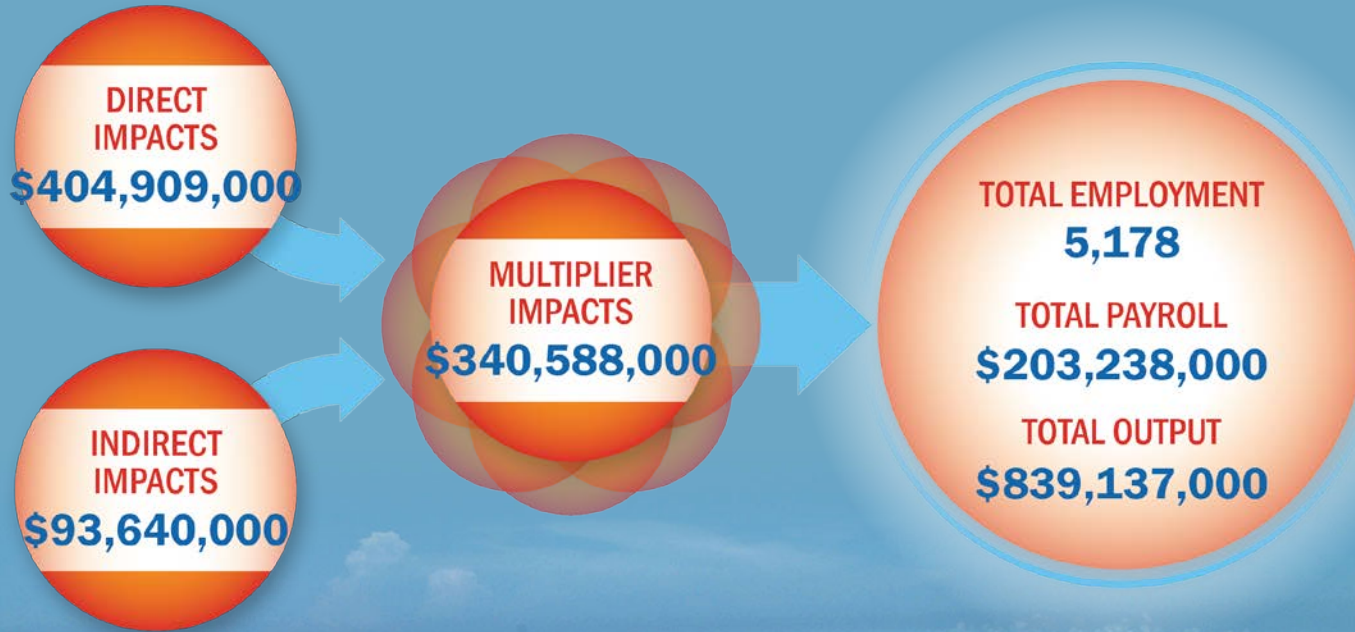




THEN...



ECONOMIC DEVELOPMENT THROUGH FXE



ECONOMIC DEVELOPMENT THROUGH FXE

- Integral part of the City's Economic & Business Development Programs
- 200-Acre Complex
- 2 million square feet of office/warehouse space
- \$839.1 million in economic impact
- Six developable sites
- FTZ Potential
- One of the busiest GA airports in the country at over 160,000 annual operations in 2016
- The 2nd busiest GA Customs facility in the U.S. clearing 13,000 aircraft and 44,000 passengers per year
- Home to over 1,000 aircraft including 332 jets
- 4 Fixed-Based Operators
- On site 24hr. ARFF facility and Police sub-station
- 24-hour Air Traffic Control Tower



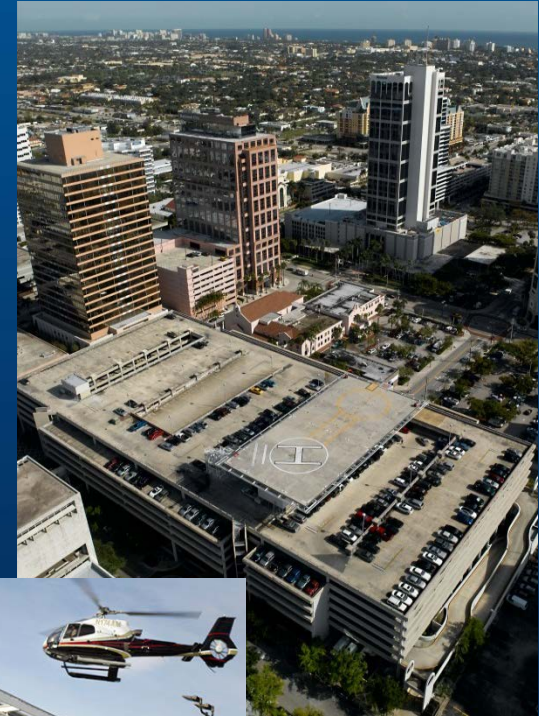
AIRPORT & PROPERTY MANAGEMENT

- 19 Aviation Leases
- 28 Non-Aviation Leases (+ Agreements)
- 150 aviation tenants, and 447 hangars 200-Acre Industrial Airpark, 2 Million square feet Office-Warehouse-Light Manufacturing
- Employment Center Providing over 5,000 jobs



DOWNTOWN HELISTOP

- Located atop the City Park Garage – First Public Use CBD Facility in Florida
- Developed in response to the local business community's growing need for improved transportation options
- Offers convenient access to the City's Central Business District and many of Fort Lauderdale's arts, entertainment and cultural attractions
- Provides a strategic link for corporate executives, business travelers and visitors needing fast, efficient transportation



U.S. CUSTOMS AND BORDER PROTECTION FACILITY



- 7,800 sq. ft.
- Meets New Security Standards
- LEED Silver
- Completed – April 2015
- Hours 8a-12a
- Global Entry Kiosk



U.S. CUSTOMS AND BORDER PROTECTION FACILITY



U.S. CUSTOMS AND BORDER PROTECTION FACILITY



U.S. CUSTOMS AND BORDER PROTECTION FACILITY



FXE – PROJECTS

- Total State and Federal Grants since 2000
 - \$63,000,000
 - \$42,000,000 FAA
 - \$21,000,000 FDOT
- Airport Match
 - \$8,500,000





FORT LAUDERDALE

EXECUTIVE AIRPORT

Questions

GENERAL INFORMATION

HOURS

The airport is open 24 hours a day, 7 days a week, with a 24-hour FAA Air Traffic Control Tower. U.S. Customs and Border Protection hours are 8 a.m. to Midnight daily.

NUMBER OF OPERATIONS

FXE ranks as one of the busiest general aviation airports in the country with more than 160,000 annual operations. It is also the busiest general aviation facility for U.S. Customs passenger and aircraft clearance.

RUNWAYS

- Two asphalt runways with a maximum weight bearing capacity of 60,000 pounds
- Runway 09-27 measures 6,002 feet by 100 feet and has an Instrument Landing System (ILS)
- Runway 13-31 measures 4,000 feet by 100 feet

BASED AIRCRAFT

Single-engine: 366
Multi-engine: 254
Jets: 290
Helicopters: 27
Total based aircraft: 931

CONTACT

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www.flyfxe.com



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FORT LAUDERDALE
EXECUTIVE AIRPORT



WELCOME TO FXE

Fort Lauderdale Executive Airport (FXE) is located in the heart of the City's Uptown Business District just minutes from downtown Fort Lauderdale. Owned and operated by the City of Fort Lauderdale, FXE serves a variety of general aviation needs, such as:

- Aircraft refueling and parking
- Corporate aviation
- Air ambulance
- Air charter
- Maintenance
- Flight training
- Aircraft refurbishing

Fort Lauderdale Executive Airport also features an array of outstanding amenities, including:

- 24-hour FAA Air Traffic Control Tower
- U.S. Customs and Border Protection facility
- 24-hour Aircraft Rescue and Firefighting services
- 24-hour airport security
- Fort Lauderdale Police Substation
- Five Fixed-Base Operators (FBOs)
- Downtown helistop with lobby

BUSINESS AT FXE

Executive Airport's 200-acre Industrial Airpark offers more than 1.5 million square feet of prime office, warehouse, and manufacturing space. The property is zoned Airport Industrial Park, which allows for:

- Offices
- Clean industrial
- Manufacturing
- Regional wholesale and industrial distribution centers
- Hotels

In addition, FXE administers and promotes the City of Fort Lauderdale Foreign-Trade Zone 241, which offers numerous economic incentives and benefits to companies involved in international business, including:

- Duty deferral or elimination
- Increased efficiency
- Profitable platform to compete effectively in global and domestic markets

ATION



International Air-
frequency 119.30.

LIGHTING

Sunset to sunrise

FEES

None

LANDING AREA

84 Ft. X 84 Ft.

ELEVATION

114 MSL

MAXIMUM WEIGHT

11,900 pounds

(KE) 120.90

en days a week.
nce reservations.

mate format, please call (954) 828-4755 or email webmaster@fortlauderdale.gov.

DT1 JOHN FUHRER
DOWNTOWN HELISTOP
FORT LAUDERDALE, FLORIDA





DALE DOWNTOWN HELISTOP

is situated above
the heart of Fort
offers convenient
district and many of
, educational and
le.

The Downtown Helistop is conveniently located just three miles north of Fort Lauderdale-Hollywood International Airport and six miles south of Fort Lauderdale Executive Airport. Miami International Airport is 25 miles to the south and easily accessible by air.

FEATURES

- A 14,500 square-foot elevated platform suitable for intermediate general aviation helicopters
- A landing area that accommodates a maximum landing weight of 11,900 pounds, a 46-foot rotor diameter and a dedicated parking position
- The platform is wheelchair accessible by elevator from the lobby level
- A fully furnished lobby just below the platform with a meeting room and pilot briefing area
- Access to reserved vehicular parking and convenient ground transportation